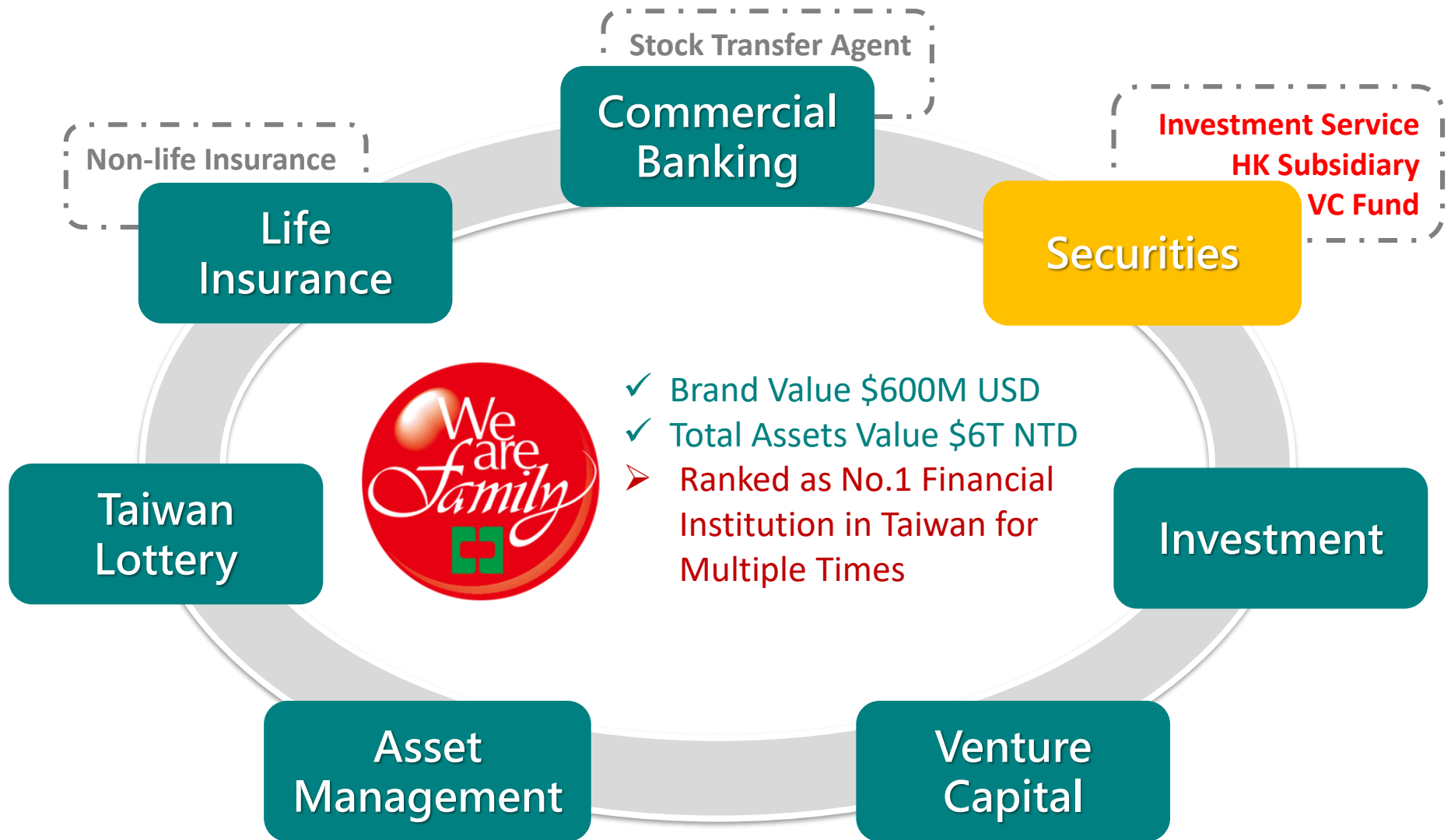


CTBC Is Your Best Choice of Total Solution



中國信託證券
CTBC SECURITIES



Cooperate: Providing Extra Value to Our Client with Holding's Resource



中國信託證券
CTBC SECURITIES



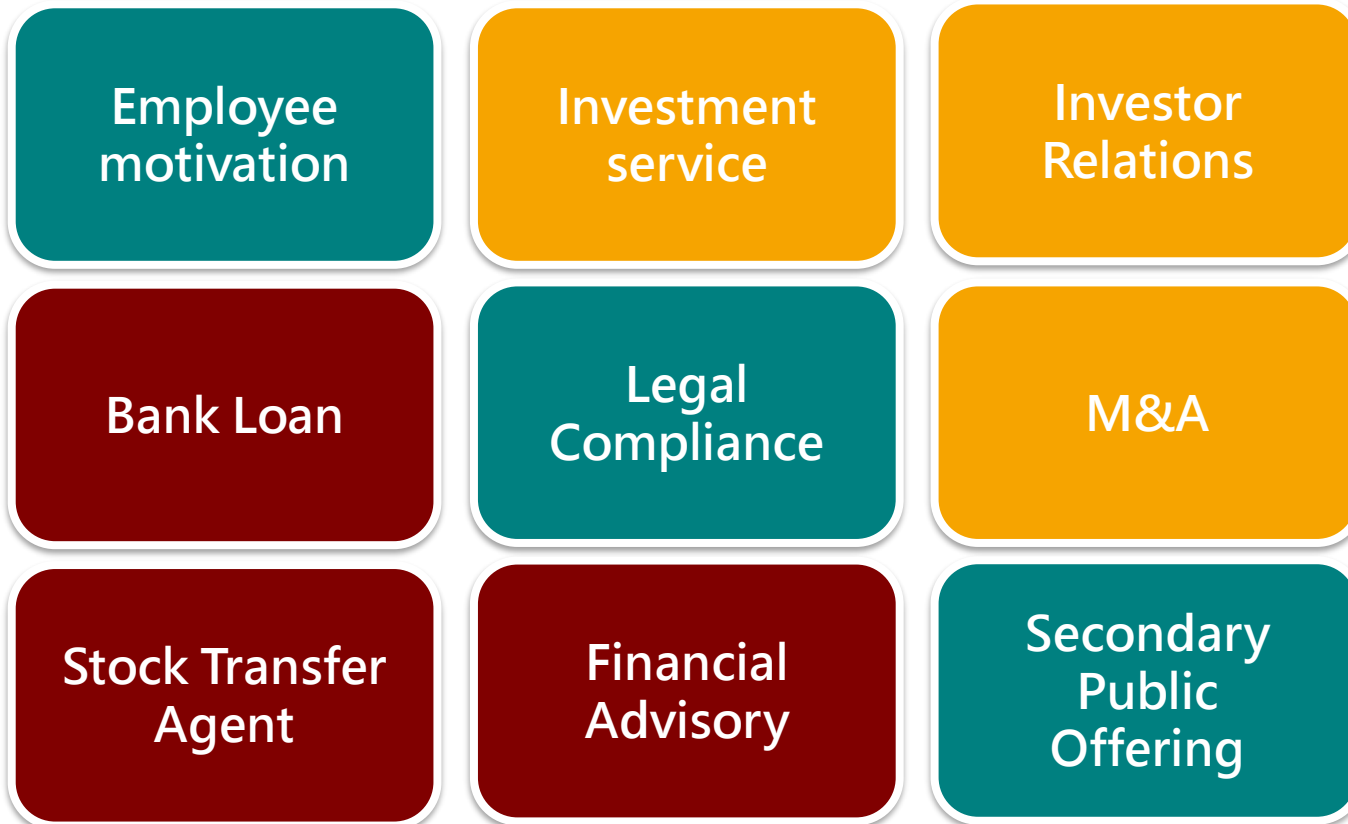
中國信託銀行
CTBC BANK

中國信託證券
CTBC SECURITIES
中國信託創投
CTBC VENTURE CAPITAL

中國信託投信
CTBC INVESTMENTS
中國信託金控
台灣人壽



Initial
Public
Offering



Stronger
Bigger
Faster

Investment Banking Business Functions



中國信託證券
CTBC SECURITIES



SPO



- Secondary Public Offering
- Convertible Bonds
- Exchangeable Bonds
- ECB
- GDR

IPO



- Public Offering
- Emerging Stock
- IPO Planning & Advising

Financial Advisory

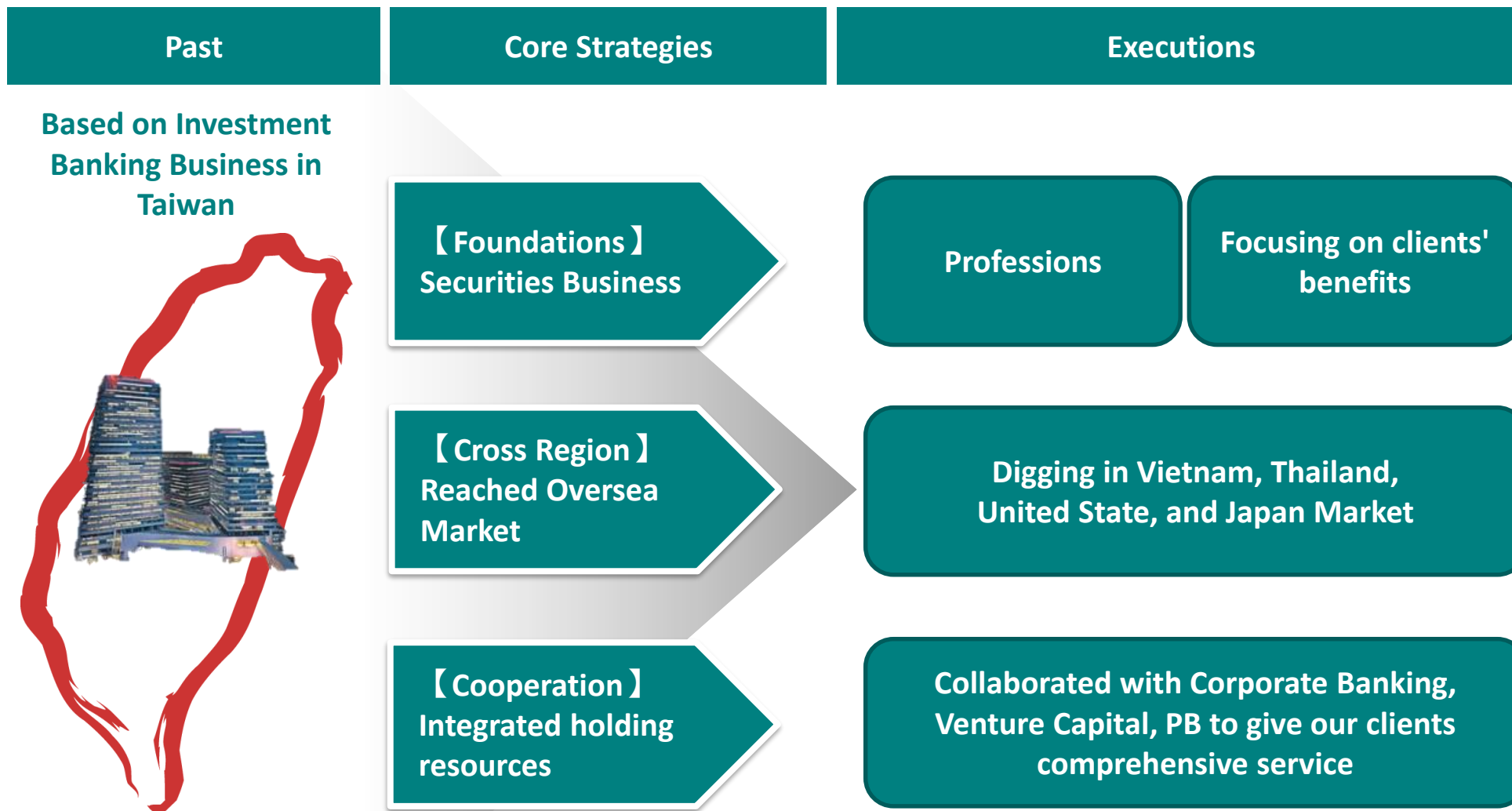


- Fund Raising
- M&A
- Divesture
- Restructuring

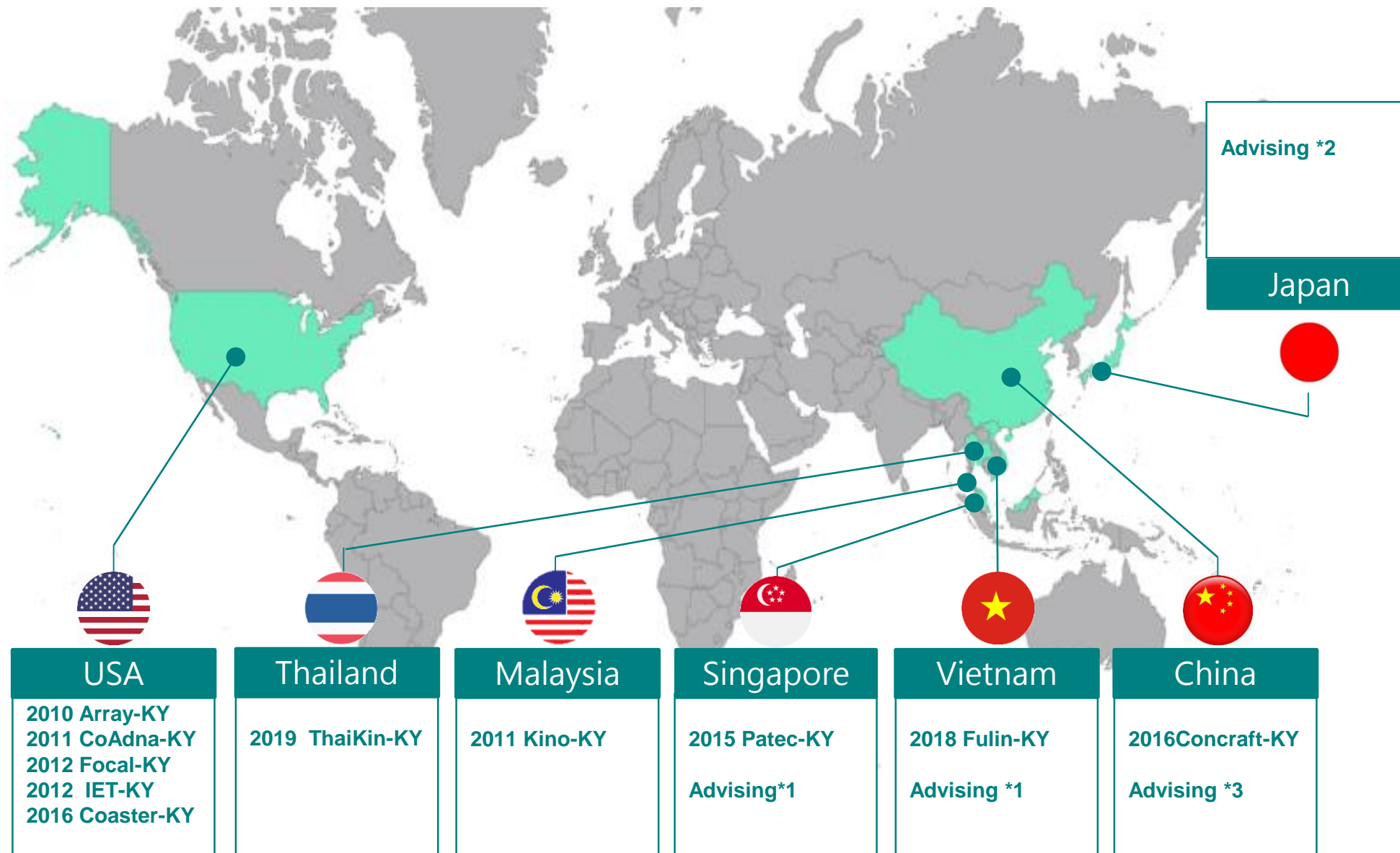
Core Strategies: Foundations, Cross Regions, Cooperation



中國信託證券
CTBC SECURITIES



Market Shares No.1 in Multiple Region



IPO Benchmark Cases



Chunghwa Telecom
Raised TWD \$130.4 billion.
2000 listed on TWSE.
The biggest
telecommunication
firm in Taiwan.



China Steel
1992 listed on TWSE.
Released 509.5 million
shares.
The biggest steel company
in Taiwan.



President Chain Store
Raised TWD \$2.6 billion.
1997 listed on TWSE.
The biggest convenient
store franchise in Taiwan .
(More than 4,800 stores)



UMC
Raised TWD \$2.5 billion.
1985 listed on TWSE.
The leader of global
semiconductor foundry.



ACER
Raised TWD \$584 million.
1996 listed on TWSE.
World' s primary PC
provider.



Chunghwa Precision Test
Raised TWD \$1.2 billion.
2016 listed on TPEX.
Subsidiary of Chunghwa
Telecom.
Probe PCB for wafer test.

IPO Benchmark Cases – Domestic Company



中國信託證券
CTBC SECURITIES

LINTES
Lintes Technology Co., Ltd.

Lintes
High-speed communication
connectivity
Lotes' subsidiary
Technology Enterprise

kd KEDING

Keding
Prefinished wood veneered
panels.
Leader of wood veneered
panels manufacture firm

RichWave

RichWave
RF IC for wireless networks,
wireless video and mobile
communications
Technology Enterprise

GOMAJI

Gomaji
O2O Groupon and online
travel agent
Pioneer of service industry
e-commerce
The first O2O business
company IPO in Taiwan

PiLi

PiLi
TV shows, sound track, and
movies
The first culture industry
company IPO in Taiwan

caesar
凱撒衛浴

Caesar
All kind of sanitary products
Leader of sanitary
manufacture firm

IPO Benchmark Cases – Foreign Company



中國信託證券
CTBC SECURITIES



Array-KY
Network Functions Platform
**The first foreign company
IPO in Taiwan**



Kino Biotech
康樂生技

KinoBiotech-KY
Beauty and healthcare
drinks
**The first function drinks
firm IPO in Taiwan**



FocalTech-KY
Fabless semiconductor
觸控IC大廠



ThaiKin-KY
Furniture casting
**The only Thailand firm IPO
in Taiwan in 2019**



FULIN

Fulin-KY
PVC sponge leather, casting
leather, raincoat, overlay, PU
leather, etc.
**The only Vietnam firm IPO
in Taiwan in 2018**



Concraft-KY
Electronic receiver &
speaker components and
connector
CTBC Mandated IPO
**The first company issued
CB via auction structure in
Taiwan**

IPO Process



1. Registering its stocks to be traded on the ESB for at least 6 months



2. To have a Lead Recommending Securities Firm conducted listing advisory for at least 6 months



IPO Criteria for Foreign Company

| Criteria | Listing on TWSE | Listing on TPEX |
|---|--|--|
| Size | <ul style="list-style-type: none"> Capital or equity of at least NTD600 million (USD20 million), OR Market cap of at least NTD1,600 million (USD54 million), | <ul style="list-style-type: none"> Equity of at least NTD100 million (USD3.3 million), in the most recent fiscal year |
| Profitability | <ul style="list-style-type: none"> Accumulated earning before Tax (EBT) in the most recent 3 fiscal years > NTD250 million (USD8.4 million), AND EBT in most recent fiscal year > NTD 120 million (USD4 million), | <p>Earnings before Tax > NTD 4 million (USD0.13 million), in the most recent year, and meet one of the following criteria:</p> <ul style="list-style-type: none"> Pretax earnings/Shareholders' equity > 4% AND no accumulated deficit Pretax earnings/Shareholders' equity > 3% for most recent 2 years Average pretax earnings/Shareholders' equity > 3% in the most recent 2 years, AND profitability of the most recent year is greater than that of the preceding fiscal year |
| Duration of company / subsidiary existence | <ul style="list-style-type: none"> At least 3 years of operations | <ul style="list-style-type: none"> Company or its subsidiary should operate for 2 consecutive fiscal years |
| Consolidated Financial Statement | <ul style="list-style-type: none"> Audit of the financial statement prepared under IFRS for the most recent 3 fiscal years and filling year (in Chinese version) | <ul style="list-style-type: none"> Audit of the financial statement prepared under IFRS for the most recent 2 fiscal years and filling year (in Chinese version) |

IPO Criteria for Foreign Company

| Criteria | Listing on TWSE | Listing on TPEX |
|---------------------------------|---|---|
| Shareholding | <ul style="list-style-type: none"> No less than 1,000 registered shareholders, AND No less than 500 registered shareholders excluding company insiders, with these holdings at least 20% of total outstanding shares or at least 10 million shares | <ul style="list-style-type: none"> No less than 300 registered shareholders excluding company insiders Whose holdings at least 20% of total outstanding shares or at least 10 million shares |
| Board of Directors | <ul style="list-style-type: none"> No less than 5 directors, including at least 2 independent directors and no less than 3 supervisors; OR No less than 5 directors including at least 3 independent directors composing a separate audit committee In either case, at least one independent director shall be domiciled in Taiwan | <ul style="list-style-type: none"> No less than 5 directors, including at least 2 independent directors and no less than 3 supervisors; OR No less than 5 directors including at least 3 independent directors composing a separate audit committee In either case, at least one independent director shall be domiciled in Taiwan |
| Advised Period | <ul style="list-style-type: none"> Advised by underwriter no less than 6 months | <ul style="list-style-type: none"> Advised by underwriter no less than 6 months |
| Recommended by Securities Firms | <ul style="list-style-type: none"> At least recommended by 2 or more advising securities firms | <ul style="list-style-type: none"> At least recommended by 2 or more advising securities firms |
| Period of Sponsorship | <ul style="list-style-type: none"> 2 fiscal years after listing | <ul style="list-style-type: none"> 2 fiscal years after listing |